## CRA Public File

4I Cypress Bank

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# PUBLIC DISCLOSURE 

# COMIMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION 

Cypress Bank, SSB

Certificate Number: 31905
120 South Greer Boulevard
Pittsburg, TX 75686

Federal Deposit Insurance Corporation
Division of Depositor and Consumer Protection
Dallas Regional Office
1601 Bryan Street, Suite 1410
Dallas, TX 75201

This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

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## INSTITUTION RATING

INSTI'TUTION'S COMMUNITY REINVESTMENT ACT (CRA) RATING: This institution is rated Satisfactory. An institution in this group has a satisfactory record of helping to meet the credit needs of its assessment area, including low- and moderate-income neighborhoods, in a manner consistent with its resources and capabilities.

Cypress Bank, SSB demonstrated a satisfactory overall record regarding the Lending Test. The reasonable borrower profile performance hampered the excellent geographic distribution performance to support this conclusion. The bank did not request consideration of its investments and services, nor did examiners identify any discriminatory or other illegal credit acts or practices; therefore, these considerations did not affect the overall rating.
The following points summarize records regarding the bank's Lending Test performance factors, discussed in detail elsewhere.

- The bank exhibited a reasonable record regarding its loan-to-deposit ratio. Reasonable overall and comparative levels support this conclusion.
- The institution granted a substantial majority of its loans inside its assessment areas. The substantial majority of small business loans granted inside the assessment areas hampered by the majority of home mortgage loans granted inside the assessment areas support this conclusion.
- The bank established a reasonable record regarding its borrower profile loan distribution. Reasonable performance in the Non-MSA AA sufficiently offset the poor performance in the Dallas-Plano-Irving MD AA to support this conclusion.
- The bank established an excellent record regarding its geographic distribution. Excellent performances in the Non-MSA. AA and the Dallas-Plano-Irving MSA AA support this
conclusion. conclusion.
- The bank did not receive any CRA-related complaints since the previous evaluation. Therefore, this factor did not affect the Lending Test rating.


## SCOPE OF EVALUATION

## General Information

This evaluation covers the period from June 25, 2012, to September 10, 2018, the date of the previous evaluation to this evaluation's date. Examiners applied the Interagency Small Bank Examination Procedures to evaluate Cypress Bank, SSB's CRA performance. These procedures include the CRA Small Bank Lending Test.

The Lending Test considered the institution's performance according to the following criteria.

- Loan-to-deposit ratio
- Assessment area concentration
- Borrower profile
- Geographic distribution
- Response to CRA-related complaints


## Assessment Area Weighting

The bank operates in two assessment areas, both in the State of Texas, as more fully described under Description of Assessment Areas. Examiners applied full-scope procedures to both the Non-Metropolitan Statistical Area Assessment Area (Non-MSA AA) and the Dallas-PlanoIrving Metropolitan Division Assessment Area (Dallas-Plano-Irving MD AA) after considering all applicable criteria. Examiners selected the Non-MSA AA for full-scope evaluation procedures as the majority of the bank's lending, deposit, and branching activities arose from this area. Following outstanding guidance, examiners also performed full-scope procedures on the Dallas-Plano-Irving MD AA as this area did not receive a full-scope review at the prior evaluation.

As illustrated in the table below, the Non-MSA AA ranks highest out of the two areas reviewed by generating 86.7 percent of the bank's total loans, gathering 72.9 percent of its deposits, and operating 75.0 percent of its offices; therefore, examiners placed greater weight on the results in
the Non-MSA AA when arriving at conclusions and the the Non-MSA AA when arriving at conclusions and the overall rating.

| Assessment Area Breakdown of Loans, Deposits, and Branches |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Assessment Area | Loans |  | Deposits |  | Branches |  |
|  | $\$(000 s)$ | $\%$ | $\$(000 s)$ | $\%$ | $\#$ | $\%$ |
| Non-MSA AA | 26,836 | 86.7 | 109,935 | 72.9 | 3 | 75.0 |
| Dallas-Plano-Irving MD AA | 4,130 | 13.3 | 40,885 | 27.1 | 1 | 25.0 |
| Total | 30,966 | 100.0 | 150,820 | 100.0 | 4 | 100.0 |
| Source: 2017 Bank Records: FDIC Summary of Deposits (06/30/2018) |  |  |  |  |  |  |

## Loan Products Reviewed

CRA Small Bank procedures require examiners to determine the bank's major product lines from which to review. As an initial matter, examiners may select from among the same loan categories used for CRA Large Bank evaluations: home mortgage, small business, small farm, and consumer loans. The following table shows the bank's 2017 lending activity, which reflects a generally
consistent pattern with the bank's lending emphasis since the last evaluation and for each assessment area.

Considering the dollar volume and number of loans originated during 2017, as well as management's stated business strategy, examiners determined that the bank's major product lines consists of home mortgage loans (Secured by 1-4 Family Residential combined with Secured by Multi-Family Residential) at 33.2 percent of dollar volume and commercial loans (Secured by Commercial Real Estate and Commercial \& Industrial) at 28.3 percent of dollar volume. Consumer loans comprised 22.3 percent of the bank's lending activity during 2017; however, examiners determined this category of lending did not represent a primary focus of bank through interviews with management, review of the June 30, 2018, Report of Condition and Income, and the consideration of a decreasing trend in this product since the prior evaluation. Further, agricultural loans do not a represent major product line, at 15.7 percent of the dollar volume. Analysis of these products would not materially affect any conclusions or ratings and as a result, this evaluation does not discuss them. Management indicated home mortgage lending represented the bank's primary focus; therefore, examiners placed more weight on residential lending when arriving at conclusions.

| Loans Originated or Purchased |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Loan Category | $\$(000 s)$ | $\%$ | $\#$ | $\%$ |
| Construction \& Land Development | 189 | 0.6 | 21 | 1.6 |
| Secured by Farmland | 3,427 | 11.0 | 14 | 1.1 |
| Secured by 1-4 Family Residential | 9,416 | 30.4 | 120 | 9.2 |
| Secured by Multi-Family Residential | 857 | 2.8 | 2 | 0.1 |
| Secured by Commercial Real Estate | 5,287 | 17.1 | 27 | 2.1 |
| Total Real Estate Loans | 19,176 | 61.9 | 184 | 14.1 |
| Agricultural Production | 1,425 | 4.6 | 68 | 5.2 |
| Commercial \& Industrial | 3,470 | 11.2 | 110 | 8.4 |
| Consumer | 6,895 | 22.3 | 941 | 72.2 |
| Other Loans | 0 | 0 | 0 | 0 |
| Gross Loans | $\mathbf{3 0 , 9 6 6}$ | 100.0 | $\mathbf{1 , 3 0 3}$ | 100.0 |
| Source: Bank Records (III/I7-12/31/17). Due torounding, totals may not equal 100.0 |  |  |  |  |

The analysis of home mortgage lending considered all 126 originated and purchased residential loans reported on the bank's 2017 Home Mortgage Disclosure (HMDA) Loan Application Register (LAR) totaling $\$ 15.1$ million. Examiners used 2017 aggregate lending, the most recent year for which data was available as of the examination date, as the standard for comparison.

The small business lending evaluation considered a random sample of small business loans. As seen in the table above, of the 137 commercial loans totaling $\$ 8.8$ million originated from January 1, 2017, through December 31, 2017, all but one loan met the definition of a small business loan, defined as credit extended for $\$ 1$ million or less. Examiners selected a random sample of 37 small business loans totaling $\$ 1.9$ million to arrive at conclusions for the assessment area concentration performance factor. Examiners based the random sample on a 90 percent confidence interval with a greater than 15 percent precision level. D\&B data for 2017 provided a standard of comparison for the sampled small business loans.

For the Borrower Profile and Geographic Distribution factors within the Dallas-Plano-Irving MD AA, examiners expanded the small business loan sample to include an additional nine small business loans totaling $\$ 1.2$ million from 2017 in an effort to obtain a sufficient number of loans for a reasonable review.

This performance evaluation presents information regarding the number and dollar volume of home mortgage and small business loans. Examiners emphasized performance by number of loans, as the number of loans is a better indicator of the number of individuals and businesses
served.

## DESCRIPTION OF INSTITUTION

## Background

Cypress Bank, SSB, established in 1977 and headquartered in Pittsburg, Texas, operates a total of four full-service offices. Cypress Bancshares, Inc., also of Pittsburg, Texas, wholly-owns the bank. Cypress Bank, SSB received a Satisfactory rating at its previous FDIC Performance Evaluation, dated June 25, 2012, based on Interagency Small Bank Procedures.

## Operations

Cypress Bank, SSB operates its main office and three full-service branches in its assessment areas located in the eastern part of Texas. The Commerce Branch, located in Hunt County, operated within the Dallas-Plano-Irving MD AA, while the main office and remaining branches operate within the Non-MSA AA. See the Description of Assessment Areas for a complete discussion of the branch distribution. The bank maintains banking hours typical for the area with lobby hours from 9:00 am to 5:00 pm (with the exception of the Pittsburg and Lone Star Branches which close at $4: 00 \mathrm{pm}$.) On Fridays, all branches close at 5:00 pm. In addition, all locations offer extended drive-thru hours during the week. The-drive-thru locations also operate on Saturdays from 8:00 am to noon, with exception of the Lone Star Branch. The bank did not experience any merger or acquisition activity nor did the bank open or close any branches since the previous evaluation.

The bank offers a full line of loan products including commercial, agricultural, residential, and consumer, as well as a variety of deposit services and on-line banking through the institution's website. The bank maintains Automated Teller Machines (ATM) at all four locations. Further, customers maintain 24-hour access to their accounts via online banking.

## Ability and Capacity

As of June 30, 2018, the bank reported total assets of $\$ 188.9$ million, net loans of $\$ 127.6$ million, and total deposits of $\$ 150.9$ million. The table below, which reflects the bank's asset distribution as of the June 30, 2018, Report of Income and Condition, shows the Net Loans and Leases category constitutes the largest bank asset at 67.5 percent.

| Asset Distribution as of 6/30/2018 |  |  |
| :--- | :---: | :---: |
| Asset Category | $\$(000$ s) | $\%$ |
| Cash | 10,115 | 5.3 |
| Securities | 44,211 | 23.4 |
| Federal Funds Sold | 0 | 0.0 |
| Net Loans \& Leases | 127,561 | 67.5 |
| Premises \& Fixed Assets | 1,996 | 1.1 |
| Other Real Estate Owmed | 0 | 0.0 |
| Intangible Assets | 220 | 0.1 |
| Other Assets | 4,825 | 2.6 |
| Total Assets | $\mathbf{1 8 8 , 9 2 8}$ | $\mathbf{1 0 0 : 0}$ |
| Source: Report of Income and Condition $(6 / 30 / 2018)$. |  |  |

As seen in the following table, the mix of outstanding loans as of the June 30, 2018, Report of Income and Condition reflects a similar distribution to that shown for originated loans under the Scope of Evaluation. Home mortgage loans represent the largest loan category of outstanding loans at 51.6 percent followed by commercial loans totaled 23.2 percent.

| Loan Portfolio Distribution as of 6/30/2018 |  |  |
| :--- | :---: | :---: |
| Loan Category | $\$(000 \mathrm{~s})$ | $\%$ |
| Construction and Land Development | 8,817 | 6.8 |
| Secured by Farmland | 6,451 | 5.0 |
| Secured by 1-4 Family Residential Properties | 62,336 | 48.3 |
| Secured by Multifamily (5 or more) Residential Properties | 4,200 | 3.3 |
| Secured by Nonfarm Nonresidential Properties | 19,456 | 15.1 |
| Total Real Estate Loans | $\mathbf{1 0 1 , 2 6 0}$ | $\mathbf{7 8 . 5}$ |
| Commercial and Industrial Loans | 10,417 | 8.1 |
| Agricultural Loans | 3,023 | 2.3 |
| Consumer Loans | 14,220 | 11.0 |
| Other Loans | 86 | 0.1 |
| Gross Loans |  |  |
| Less: Unearned Income | 129,006 | $\mathbf{1 0 0 . 0}$ |
| Total Loans | $\mathbf{( 0 )}$ | $(0)$ |
| Source: Reports of Income and Condition | $\mathbf{1 2 9 , 0 0 6}$ | $\mathbf{1 0 0 . 0}$ |

There are no financial impediments, legal, or statutory constraints that would prevent the bank from meeting the credit needs of the assessment areas.

## DESCRIPTION OF ASSESSMENT AREAS

## Overall Description

Cypress Bank, SSB designated two assessment areas for CRA purposes, the Non-MSA AA and the Dallas-Plano-Trving MD AA. The full assessment area contains a total of 52 census tracts with the following income designations: 3 low-, 14 moderate-, 33 middle, and 2 upper-income. The assessment area delineation conforms to CRA requirements.

## Non-MSA Assessment Area

The Non-MSA AA includes all of Camp, Cass, Delta, Franklin, Morris, and Titus Counties. In addition, the area includes Upshur County, part of the Longview, Texas MSA, as examiners determined this county did not extend substantially beyond the Non-MSA area. All counties are contiguous and lie in the far northeastern portion of Texas bordering Arkansas and Louisiana. As noted, this area ranks first of the two areas reviewed by generating 86.7 percent of the bank's total loans, while gathering 72.9 percent of its deposits, and operating 75.0 percent of its offices. Examiners used full-scope procedures for this area.

The Non-MSA AA houses the main branch as well as two branches in the cities of Lone Star and Mount Pleasant. As seen in the following table, the bank operates two of the Non-MSA branches in moderate-income census tracts, while the third lies in a distressed middle-income census tract.

| Office Locations |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Office/Address | Office Type | Census Tract <br> Number | Census Tract <br> Income LeveJ | Office Opened or <br> Closed Since Last <br> Evaluation |
| Canıp County: <br> 120 South Greer Boulevard <br> Pittsburg, Texas | Main office | 9502.00 | Moderate | No |
| Morris County: <br> 110 North Main Street <br> Lone Star, Texas | Branch | 9502.00 | Middle | No |
| Titus County: <br> 801 North Jefferson <br> Mount Pleasant, Texas | Branch | 9506.00 | Moderate | No |
| Source: Bank Records; ACS Census (2015). |  |  |  |  |

## Economic and Demographic Data

The assessment area's 33 census tracts include 7 moderate-income, 24 middle-income, and 2 upper-income tracts. The assessment area does not contain any low-income census tracts. In addition, the Federal Financial Institutions Examination Council (FFIEC) designated middleincome census tracts within the assessment area as distressed based on rates of poverty and/or unemployment. This designation includes 16 total census tracts: 2 census tracts within Camp County, 6 tracts within Cass County, 1 tract within Delta County, 3 tracts within Morris County and 5 tracts within Titus County.

The population for the Non-MSA AA stood at 144,015 according to the 2015 American Community Survey (ACS) Census. The following table shows additional demographic and economic characteristics of the Non-MSA AA.

| Demographic Information of the Assessment Area |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demographic Characteristics | \# | $\begin{aligned} & \text { Low } \\ & \text { \% of \# } \end{aligned}$ | Moderate \% of \# | Middle $\%$ of \# | Upper <br> \% of \# | $\begin{aligned} & \text { NA* } \\ & \% \text { of \# } \end{aligned}$ |
| Geographies (Census Tracts) | 33 | 0.0 | 21.2 | 72.7 | 6.1 | 0.0 |
| Population by Geography | 144,015 | 0.0 | 14.4 | 78.0 | 7.7 | 0.0 |
| Housing Units by Geography | 63,120 | 0.0 | 13.7 | 77.7 | 8.6 | 0.0 |
| Owner-Occupied Units by Geography | 38,165 | 0.0 | 11.3 | 79.9 | 8.8 | 0.0 |
| Occupied Rental Units by Geography | 13,403 | 0.0 | 20.0 | 74.3 | 5.7 | 0.0 |
| Vacant Units by Geography | 11,552 | 0.0 | 14.3 | 74.1 | 11.5 | 0.0 |
| Businesses by Geography | 7,143 | 0.0 | 21.0 | 72.6 | 6.4 | 0.0 |
| Farms by Geography | 402 | 0.0 | 13.7 | 71.6 | 14.7 | 0.0 |
| Family Distribution by Income Level | 37,520 | 21.7 | 20.2 | 19.1 | 39.1 | 0.0 |
| Household Distribution by Income Level | 51,568 | 23.7 | 17.9 | 17.7 | 40.7 | 0.0 |
| Median Family Income <br> FFIEC-Estimated Median Family Income for 2017 |  |  | Median Housing Value Median Gross Rent |  |  | \$90,732 |
|  |  | $\begin{aligned} & \$ 52,076 \\ & \$ 54,200 \end{aligned}$ |  |  |  | \$670 |
|  |  | Median Gross Rent <br> Families Below Poverty Level |  |

Examiners utilized 2017 FFIEC-estimated median family income (MFI) level to analyze home mortgage loans under the Borrower Profile criterion. The following table includes the income categories for the Non-MSA AA.

| Median Family Income Ranges |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Median Family Incomes | Low <br> $<\mathbf{5 0 \%}$ | Moderate <br> $\mathbf{5 0 \%} \%$ to $<80 \%$ | Middle <br> $\mathbf{8 0 \%} \%$ to $<\mathbf{1 2 0 \%}$ | Upper <br> $\geq 120 \%$ |  |
| TX Non-MSA Median Family Income (99999) |  |  |  |  |  |
| 2017 (\$54,200) | $<\$ 27,100$ | $\$ 27,100$ to $<\$ 43,360$ | $\$ 43,360$ to $<\$ 65,040$ | $\geq \$ 65,040$ |  |
| Source: FFIEC |  |  |  |  |  |

As illustrated in the table below, the unemployment rates have been generally declining for all the county, state, and national averages since 2016. As of June 2018, the unemployment rates of Camp, Cass, Morris, and Titus Counties remains above the state and national averages. The unemployment rates for Franklin and Upshur Counties fell in line with the state and national averages. Delta County exhibits lower unemployment rates than the state and national averages.

| Unemployment Rates |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Area | 2016 | 2017 | June 2018 |  |
|  | $\%$ | $\%$ | $\%$ |  |
| Camp County | 6.9 | 5.6 | 5.2 |  |
| Cass County | 7.2 | 6.0 | 5.6 |  |
| Delta County | 3.8 | 3.3 | 3.4 |  |
| Franklin County | 4.9 | 4.6 | 4.3 |  |
| Morris County | 10.9 | 8.6 | 7.6 |  |
| Titus County | 6.2 | 5.3 | 5.7 |  |
| Upshur County | 6.4 | 5.3 | 4.5 |  |
| State of Texas | 4.6 | 4.3 | 4.0 |  |
| National Average | 4.9 | 4.4 | 4.2 |  |
| Source; Bureau of Labor Statsilcs |  |  |  |  |

Wholesale trade industries represent the largest portion of the assessment area's businesses by number of employees at 23.6 percent, followed by health care and social assistance at 12.9 percent, and transportation and warehousing at 9.5 percent. The area's major employers include the Pilgrim's Pride, Camp Independent School District, and East Texas Medical Center.

## Competition

The area contains a high level of competition in the Cass, Camp, Delta, Franklin, Morris, Titus and Upshur Counties from other chartered banks based on 53 offices representing 22 institutions. Cypress Bank, SSB ranks $7^{\text {th }}$ in deposit market share by capturing 5.1 percent of the area's deposits, as of the June 30, 2018, FDIC Deposit Market Share Report. According to 2017 peer mortgage data, the institution ranks $3^{\text {rd }}$ in lending market share with 3.4 percent of total loan volume. The competition level serves to restrict lending opportunities.

## Community Contact

As a part of the evaluation process, examiners contact third parties active in the assessment area to assist in identifying the credit and community development needs. This information helps determine whether local financial institutions are responsive to those needs. It also shows what credit and community development opportunities are available.

Examiners utilized a new community contact to help assess the area's current economic conditions, community credit needs, and potential opportunities for bank involvement. The contact noted that the area's economic conditions are stable and local institutions are meeting credit needs. Overall, the contact felt that financial institutions have been responsive to the credit and community development needs of the area.

The contact noted that historically poultry hatcheries (agricultural/farming) and manufacturing businesses (i.e. Andritz) drive the local economy. Further, the housing market shows signs of improvement. The contact added that new construction projects for moderate- and middleincome families attracted new residents to the area. The contact indicated that local banks were doing well meeting the needs of the community. The contact also stated that the area benefitted from strong competition and strong local banks.

## Credit and Community Development Needs and Opportunities

Considering information from the community contact, bank management, and demographic and economic data, examiners determined that small farm and small business present primary credit needs of the assessment area. The significant percentage ( 83.0 percent) of small businesses with gross annual revenues of $\$ 1$ million or less and the significant percentage ( 71.4 percent) of small businesses operating with gross annual revenues under $\$ 250,000$ support this conclusion. In addition, the 41.9 percent of families with low- and moderate-incomes further suggests a need for affordable housing.

## Dallas-Plano-Irving MD Assessment Area

The Dallas-Plano-Irving MD AA includes all of Hunt County. Hunt County lies approximately 33 miles from the city of Dallas, Texas. The city of Commerce lies on the northeast border of Hunt County. Hunt County contains three low-income census tracts, seven moderate-income census tracts, and nine middle-income tracts. The county does not contain any upper-income census tracts.

The Dallas-Plano-Irving MD AA houses one of the bank's branches, in the city of Commerce, Texas. As noted, this area ranks second of the two areas reviewed by generating 13.3 percent of the bank's total loans, while gathering 27.1 percent of its deposits, and operating 25.0 percent of its offices. Examiners used full-scope procedures for this area.

| Office Locations |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Office/Address | Office Type | Census Tract <br> Number | Census Tract <br> Income Level | Office Opened or <br> Closed Since Last <br> Evaluation |
| Hunt County: <br> 1702 Live Oak <br> Commerce, Texas | Branch | 9606.00 | Moderate | No |
| Source: Bank Records; ACS Census (2015). |  |  |  |  |

## Economic and Demographic Data

The 2015 ACS Census notes a population in the county at 88,052 . The following table shows additional demographic and economic characteristics of the Dallas-Plano-Irving MD AA.

| Demographic Information of the Assessment Area |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demographic Characteristics | \# | $\begin{aligned} & \text { Low } \\ & \% \text { of } \# \end{aligned}$ | Moderate $\%$ of \# | Middle $\%$ of \# | Upper <br> \% of \# | $\begin{aligned} & \text { NA* } \\ & \% \text { of } \end{aligned}$ |
| Geographies (Census Tracts) | 19 | 15.8 | 36.8 | 47.4 | 0.0 | 0.0 |
| Population by Geography | 88,052 | 13.4 | 38.0 | 48.6 | 0.0 | 0.0 |
| Housing Uníts by Geography | 36,836 | 15.4 | 38.1 | 46.5 | 0.0 | 0.0 |
| Owner-Occupied Units by Geography | 21,524 | 9.7 | 36.0 | 54.3 | 0.0 | 0.0 |
| Occupjed Rental Units by Geography | 9,308 | 26.5 | 42.2 | 31.3 | 0.0 | 0.0 |
| Vacant Units by Geography | 6,004 | 18.5 | 39.3 | 42.3 | 0.0 | 0.0 |
| Businesses by Geography | 4,584 | 10.6 | 39.1 | 50.3 | 0.0 | 0.0 |
| Farms by Geography | 231 | 2.6 | 36.4 | 61.0 | 0.0 | 0.0 |
| Family Distribution by Income Level | 21,018 | 29.9 | 19.2 | 21.7 | 29.2 | 0.0 |
| Household Distribution by Income Level | 30,832 | 35.4 | 17.1 | 17.2 | 30.3 | 0.0 |
| Median Family Income FFIEC-Estimated Median Family Income for 2017 |  | $\begin{aligned} & \$ 71,149 \\ & \$ 73 ; 400 \end{aligned}$ | Median Housing Value Median Gross Rent Families Below Poverty Level |  |  | $\begin{array}{r} \$ 94,370 \\ \$ 776 \\ 14.6 \% \end{array}$ |

Examiners utilized the 2017 FFIEC-estimated MFI level to analyze home mortgage loans under the Borrower Profile criterion. The following table includes the income categories for the Dallas-Plano-Irving MD AA.

| Median Family Income Ranges |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Median Family Incomes | Low <br> $<50 \%$ | Moderate <br> $\mathbf{5 0 \%} \%$ to $<80 \%$ | Middle <br> $\mathbf{8 0 0 \%} \%$ to $<\mathbf{1 2 0 \%}$ | Upper <br> $\geq 120 \%$ |
| Dallas-Plano-Irving, TX MD Median Family Income (19124) |  |  |  |  |
| $2017(\$ 73,400)$ | $<\$ 36,700$ | $\$ 36,700$ to $<\$ 58,720$ | $\$ 58,720$ to $<\$ 88,080$ | $\geq \$ 88,080$ |
| Source: FFIEC |  |  |  |  |

As illustrated in the table below, the unemployment rates have been stable for Hunt County, Texas. As of June 2018, the unemployment rate of 4.2 percent for Hunt County is slightly higher than the state and remained the same as the national average. Hunt County's average unemployment rates for years 2016 and 2017 fell below the state and national averages.

| Unemployment Rates |  |  |  |
| :--- | :---: | :---: | :---: |
| Area | 2016 | 2017 | June 2018 |
|  | $\%$ | $\%$ | $\%$ |
| Hunt County | 4.3 | 3.9 | 4.2 |
| State | 4.6 | 4.3 | 4.0 |
| National Average | 4.9 | 4.4 | 4.2 |
| Source: Burear of Labor Staristics |  |  |  |

Service industries represent the largest portion of the area's businesses at 43.9 percent, followed by govermment at 11.5 percent, and retail trade at 9.9 percent. The area's major employers
include Wal-Mart Stores Inc., AT\&T, and Baylor Scott \& White Health. The community contact also mentioned L3 Technologies and Raytheon.

## Competition

The area contains a high level of competition in Hunt County from other chartered banks based on 19 offices representing 11 institutions. Cypress Bank, SSB ranks $7^{\text {th }}$ in deposit market share by capturing 4.0 percent of the area's deposits, as of the June 30, 2018, FDIC Deposit Market Share Report. According to 2017 peer mortgage data, the institution ranks $47^{\text {th }}$ in lending market share with 0.4 percent of total loan volume. The competition level serves to restrict lending opportunities.

## Community Contact

Examiners contacted a community member to help assess the area's current economic conditions, community credit needs, and potential opportunities for bank involvement. The contact noted that the area's construction and housing markets are booming. The contact identified commercial lending to small businesses as a need of the community that has not been satisfied by the local financial institutions. Specifically, revitalization projects of the downtown areas of the various cities in Hunt County. The contact stated that although banks are actively involved in fundraising for community needs, the need for further involvement in the construction and repair projects of low- and moderate-income housing exists.

## Credit and Community Development Needs and Opportunities

Considering information from the community contact, bank management, and demographic and economic data, examiners determined that small business and home mortgage lending present primary credit needs of the assessment area. The significant percentage ( 83.3 percent) of small businesses with gross annual revenues of $\$ 1$ million or less and the significant percentage ( 71.2 percent) of small businesses operating with gross annual revenues under $\$ 250,000$ support this conclusion. In addition, the 49.1 percent of families with low- and moderate-incomes further suggests a need for affordable housing.

## CONCLUSIONS ON PERFORMANCE CRITERIA

## LENDING TEST

Cypress Bank, SSB demonstrated a satisfactory overall record regarding the Lending Test. The reasonable borrower profile performance hampered the excellent geographic distribution performance to primarily support this conclusion. In addition, the bank displayed a reasonable loan-to-deposit ratio and originated a substantial majority of their lending inside of the assessment areas.

For the CRA Small Bank Lending Test, typically, once a bank displays at least satisfactory performance regarding its loan-to-deposit ratio and its assessment area concentration, examiners will then place more weight on the borrower profile and geographic loan distributions when arriving at the overall rating.

## Loan-to-Deposit Ratio

The bank exhibited a reasonable record regarding its loan-to-deposit ratio (LTD). Reasonable overall and comparative levels support this conclusion. Examiners considered the bank's size, business strategy, and capacity relative to the assessment area credit needs when arriving at this conclusion.

## Overall Level

The overall level of the bank's average, net LTD ratio reflects reasonable performance. For the 25 quarters since the previous evaluation, the bank recorded an 89.9 percent average, net LTD ratio, nearly the same as the 89.6 percent average, net LTD ratio reported at the previous evaluation. The bank's quarterly, net LTD ratios ranged from a low of 83.6 percent as of March 31,2018 , to a high of 94.8 percent as of March 31,2017 , with a primarily stable trend.

Within the context of the noted considerations, particularly the bank's relative capacity with respect to its deposits, the overall level of the bank's LTD ratio reflects reasonable performance.

## Comparable Level

The comparative level of the bank's average, net LTD ratio reflects reasonable performance. Examiners identified and listed in the following table two similarly-situated institutions operating in or near the bank's assessment areas and reflecting similar asset sizes and/or lending emphases.

As illustrated, Cypress Bank, SSB's ratio significantly exceeds the ratio for one of the two similarly-situated banks listed. The bank's ratio reflects performance 21.9 percentage points higher than the listed bank. The remaining similarly-situated bank maintains a similar ratio to Cypress Bank, SSB. Therefore, considering the comparative level, the bank's average, net LTD ratio reflects reasonable performance.

| Loan-to-Deposit Ratio Comparison |  |  |
| :--- | :---: | :---: |
| Bank Name and Location | Total Assets as of <br> $6 / 30 / 2018$ <br> $\$(000 \mathrm{~s})$ | Average, Net LTD <br> Ratio (\%) |
| Cypress Bank, SSB, Pittsburg, TX | 188,928 | 89.9 |
| Similarly-Situated Banks | 219,035 | 68.0 |
| Gilmer National Bank, Gilmer, TX | 218,709 | 85.7 |
| Community Bank, Longview, TX |  |  |
| Source: Reports of Income and Condition (6/30/12 (0 6/30/2018) |  |  |

Consequently, given the two measures' relative conclusions and weightings, the bank exhibited a reasonable overall record regarding its LTD ratio.

## Assessment Area Concentration

The institution granted a substantial majority of its loans inside its assessment areas. The substantial majority of small business loans granted inside the assessment areas hampered by the majority of home mortgage loans granted inside the assessment areas support this conclusion. Examiners considered the bank's asset size and office structure as well as the loan categories reviewed relative to the combined size and economy of both assessment areas when arriving at this conclusion.

## Home Mortgage Loans

The institution granted a majority of its home mortgage loans inside its assessment areas. The following table shows that for home mortgage loans the bank granted a substantial majority of its lending inside the assessment areas by number and a majority by dollar volume of loans. Weighting both measures equally, the bank granted a majority of its lending inside its assessment areas.

## Small Business Loans

The institution granted a substantial majority of its small business loans inside its assessment areas. The following table shows that for small business loans the bank granted a substantial majority of its lending inside the assessment areas by number and dollar volume of loans. Weighting both measures equally, the bank granted a substantial majority of its lending inside its assessment areas.

| Lending Inside and Outside of the Assessment Area |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loan Category | Number of Loans |  |  |  | Total \# | Dollars Amount of Loans \$(000s) |  |  |  | $\begin{gathered} \text { Total } \\ \$(000 \mathrm{~s}) \end{gathered}$ |
|  | Inside |  | Outside |  |  | Inside |  | Outside |  |  |
|  | \# | \% | \# | \% |  | \$ | \% | \$ | \% |  |
| Home Martgage | 115 | 91.3 | 11 | 8.7 | 126 | 11,425 | 75.7 | 3,671 | 24.3 | 15,096 |
| Small Business* | 36 | 97.3 | 1 | 2.7 | 37 | 1,859 | 99.4 | 12 | 0.6 | 1,871 |
| Source: 2017HMDA Reported Data (*)2017 Bank Records |  |  |  |  |  |  |  |  |  |  |

## Borrower Profile

The bank established a reasonable record regarding its borrower profile loan distribution. Reasonable performance in the Non-MSA AA sufficiently offset the poor performance in the Dallas-Plano-Irving MD AA to support this conclusion.

Examiners considered the loan product types reviewed relative to the available comparative data and any performance context issues. They focused on the percentages of the number of loans extended to low- and moderate-income farnilies and businesses with gross annual revenues of $\$ 1$ million or less when arriving at this conclusion. This factor only considered loans granted inside the bank's assessment areas.

## Non-MSA AA

The distribution of loans among borrowers of different income levels and businesses of different sizes in the Non-MSA AA reflects reasonable performance. Reasonable performance regarding home mortgage lending outweighed the poor performance regarding small business lending to support this conclusion.

## Home Mortgage Loans

Cypress Bank, SSB demonstrated a reasonable level of lending to borrowers of different incomes. Reasonable performance to low- and moderate-income borrowers supports this conclusion. The median family income, as established annually by the FFIEC, determines the borrower income levels for home mortgage loans.

The table below presents the distribution of home mortgage loans based on borrower incomes as reported on the 2017 HMDA LAR. Examiners compared the bank's home mortgage lending performance to both the family demographic and the performance of aggregate HMDA lenders for the same time period, with greater weight given to the comparison to aggregate lenders.

| Distribution of Home Mortgage Loans by Borrower Income Level Non-MSA AA |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Borrower Income Level | \% of Families | Aggregate Performance $\%$ of \# | \# | \% | \$(000s) | \% |
| Low | 21.7 | 5.2 | 7 | 6.8 | 203 | 2.0 |
| Moderate | 20.2 | 14.1 | 14 | 13.6 | 867 | 8.7 |
| Middle | 19.1 | 20.2 | 19 | 18.4 | 1,857 | 18.6 |
| Upper | 39.1 | 42.0 | 46 | 44.7 | 4,877 | 48.8 |
| Not Available | 0.0 | 18.4 | 17 | 16.5 | 2,186 | 21.9 |
| Total | 100.0 | 100.0 | 103 | 100.0 | 9,990 | 100.0 |
| Source: 2015 ACS Census; 2017 HMDA Aggregate Data; 1/1/2017-12/31/2017 Bank. Data. Due to rounding, totals may not equal 100.0 |  |  |  |  |  |  |

In 2017, the bank's percentage of home mortgage loans extended to low-income bortowers presented similar performance to aggregate lenders by number volume rising 1.6 percentage points higher and reflective of reasonable performance. The bank originated 13.6 percent of its loans to moderate-income borrowers, which is similar to aggregate lenders by number volume,
rising 0.5 percentage points higher, and also reflective of reasonable performance. As a result of the bank's reasonable record of lending to low- and moderate-income borrowers, the overall distribution of home mortgage lending to borrowers of varying incomes is reasonable.

## Small Business Loans

The bank demonstrated a poor record regarding its distribution of small business loans among the various revenue levels. Examiners focused on the bank's level of lending to businesses with gross annual revenues of $\$ 1$ million or less when arriving at this conclusion. The companies' gross annual revenues define the borrowers' profiles for this review.

The large disparity in the Revenues Not Known category between the D\&B data (12.3 percent) and the bank data ( 48.5 percent) makes any comparison between the two less meaningful. Therefore, examiners placed less weight to this category when arriving at conclusions.

The following table shows that the bank originated 48.6 percent of its small business loans, by number, to businesses with gross annual revenues of $\$ 1$ million or less. This number falls below $\mathrm{D} \& \mathrm{~B}$ demographics by 34.4 percentage points, and therefore reflects poor performance.

| Distribution of Small Business Loans by Gross Annual Revenues Non-MSA AA |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues (000s) | Distribution of Businesses (\% of \#) | Bank's Small Business Loans |  |  |  |
| \$0<\$100 |  | \# | \% | S(000s) | \% |
| \$100<\$250 | 41.1 | 7 | 20.0 | 920 | 50.4 |
| \$250<\$500 | 7.8 | 5 | 14.3 | 199 | 10.9 |
| \$500 $\leq \$ 1,000$ | 3.8 | 4 | 11.4 | 159 | 8.7 |
| Subtoral $\leq \$ 1,000$ | 83.0 | 1 | 2.9 | 222 | 12.1 |
| > \$1,000 | 4.7 | 17 | 48.6 | 1,499 | 82.2 |
| Revenues Not Known | 12.3 | 1 | 2.9 | 50 | 2.7 |
| Total | 100.00 | 17 | 48.5 | 275 | 15.1 |
| urce: D\&B Data (2017); Bor | 100.00 | 35 | 100.0 | 1,824 | 100.0 |

## Dallas-Plano-Irving MD AA

The distribution of loans among borrowers of different income levels and businesses of different sizes in the Dallas-Plano-Irving MD AA reflects poor performance. Poor performance regarding home mortgage and small business lending primarily supports this conclusion.

## Home Mortgage Loans

Cypress Bank, SSB demonstrated a poor level of lending to borrowers of different incomes. Poor records of lending to low- and moderate-income borrowers primarily support this conclusion. Median family income, as established annually by the FFIEC, determines the borrower income levels for home mortgage loans.

The table below presents the distribution of home mortgage loans based on borrower incomes as reported on the 2017 HMDA LAR. Examiners compared the bank's home mortgage lending
performance to both the family demographic and the performance of aggregate HMDA lenders for the same time period, with greater weight given to the comparison to aggregate lenders.

| Distribution of Home Mortgage Loans by Borrower Income Level |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Dallas-Plano-Irving MD AA |  |  |  |  |  |  |
| Borrower Income <br> Level \% of Families Aggregate <br> Performance <br> \% of \# $\#$ $\%$ $\$(000 \mathrm{~s})$ $\%$ <br> Low 29.9 6.3 0 0.0 0 0.0 <br> Moderate 19.2 16.6 1 8.3 57 4.0 <br> Middle 21.7 23.3 3 25.0 141 9.8 <br> Upper 29.2 35.1 4 33.3 629 43.8 <br> Not Available 0.0 18.7 4 33.3 608 42.4 <br> Total 100.0 100.0 12 100.0 1,435 100.0 <br> Source; 2015 ACS Census; 20J7 HMDA Aggregate Data; I/1/2017-12/31/20I7 Bank Data, Due to rounding, totals may not equal 100.0       |  |  |  |  |  |  |

In 2017, the bank did not originate any loans to low-income borrowers; therefore, the bank's percentage of home mortgage loans extended to low-income borrowers falls 6.3 percentage points below the aggregate level, reflective of poor performance. The bank originated 8.3 percent of its loans to moderate-income borrowers, which falls 8.3 percentage points below the aggregate level, also reflective of poor performance. As a result of the bank's poor record of lending to low- and moderate-income borrowers, the overall distribution of home mortgage lending to borrowers of varying incomes is poor.

## Small Business Loans

The bank demonstrated a poor record regarding its distribution of small business loans among the various revenue levels. Examiners focused on the bank's level of lending to businesses with gross annual revenues of $\$ 1$ million or less when arriving at this conclusion. The companies' gross annual revenues define the borrowers' profiles for this review.

The following table shows that the bank originated 50.0 percent of its small business loans, by number, to businesses with gross annual revenues of $\$ 1$ million or less. This number falls below D\&B demographics by 33.3 percentage points, and therefore reflects poor performance.

The large disparity in the Revenues Not Known category between the D\&B data (12.2 percent) and the bank data ( 40.0 percent) makes any comparison between the two less meaningful; therefore, examiners placed less weight to this category when arriving at conclusions.

| Distribution of Small Business Loans by Gross Annual Revenues Dallas-Plano-Irving MD AA |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gross Annual | Distribution of Businesses (\% of \#) | Bank's Small Business Loans |  |  |  |
| R0< $\$ 100$ |  | \# | \% | $\$(000 s)$ | \% |
| \$0<\$100 | 42.3 | 2 | 20.0 | 96 | 8.0 |
| \$100<\$250 | 28.9 | 2 | 20.0 | 649 | 54.2 |
| \$250<\$500 | 8.0 | 1 | 10.0 | 36 | 3.0 |
| \$500 $\leq \$ 1,000$ | 4.1 | 0 | 0.0 | 0 | 0 |
| Subtotal $\leq \$ 1,000$ | 83.3 | 5 | 50.0 | 781 | 0.0 |
| > \$1,000 | 4.5 | 1 | 10.0 | 781 | 65.3 |
| Revenues Not Known | 12.2 | 4 | 10.0 | 325 | 27.1 |
| Total | 100.0 | 10 | 40.0 | 92 | 7.6 |
| urce: D\&B Daia (2017): | 100. | 10 | 100.0 | 1,197 | 100.0 |

## Geographic Distribution

The distribution of loans among the various geographies reflects excellent performance. The excellent record regarding distributions within the Non-MSA AA and the Dallas-Plano-Irving MD AA supports this conclusion.

Examiners considered the loan product types reviewed relative to the available comparative data and any performance context issues. They focused on the percentages of the number of loans in low- and moderate-income geographies when arriving at this conclusion. This factor only considered loans granted inside the bank's assessment areas.

## Non-MSA AA

The distribution of home mortgage loans among various geographies in the Non-MSA AA. reflects excellent performance. Excellent performances regarding home mortgage and small business lending support this conclusion.

## Home Mortgage Loans

The geographic distribution of home mortgage loans reflects excellent dispersion throughout the Non-MSA AA. Excellent dispersion of home mortgages in the moderate-income census tracts supports this conclusion. The analysis focused on the bank's loan number percentage in moderate-income census tracts relative to the aggregate data when arriving at this conclusion. As noted previously, the assessment area does not contain any low-income census tracts.

The table below shows the geographic distribution of loans for the Non-MSA AA as compared to 2017 HMDA Aggregate Data. As shown, the bank generated 27.2 percent of its home mortgage lending by number volume in the assessment area's moderate-income tracts. This figure exceeds aggregate data by 15.8 percentage points, reflective of excellent performance. Consequently, given the ratios relative levels, examiners determined the overall level of lending for home mortgage loans reflects excellent performance.

\left.| Geographic Distribution of Home Mortgage Loans |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-MSA AA |  |  |  |  |  |  |$\right]$

## Small Business Loans

The geographic distribution of small business loans reflects excellent dispersion throughout the Non-MSA AA. The excellent dispersion of small business lending within the moderate-income census tracts supports this conclusion. The analysis focused on the bank's loan number percentage in moderate-income census tracts relative to the $\mathrm{D} \& \mathrm{~B}$ data when arriving at this conclusion.

The table below shows the geographic distribution for the Non-MSA AA as compared to 2017 D\&B data. As shown, the bank generated 12 loans equating to 34.3 percent by number volume in the assessment area's moderate-income tracts. This figure exceeds the $D \& B$ demographic data by 13.3 percentage points, reflective of excellent performance. Consequently, given the ratios relative levels, examiners determined the overall level of lending reflects excellent performance.

| Geographic Distribution of Small Business Loans <br> Non-MSA AA |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Tract Income Level | \% of Businesses | $\#$ | $\%$ | $\$(000 \mathrm{~s})$ | $\%$ |
| Low | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Moderate | 21.0 | 12 | 34.3 | 1,020 | 55.9 |
| Middle | 72.6 | 23 | 65.7 | 804 | 44.1 |
| Upper | 6.4 | 0 | 0.0 | 0 | 0.0 |
| Not Available | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Totals | $\mathbf{1 0 0 . 0}$ | 35 | 100.0 | $\mathbf{1 , 8 2 4}$ | $\mathbf{1 0 0 . 0}$ |
| Source: D\&B Data (2017): Bank Records (2017). Due to rounding. fotals may not equal 100.0 |  |  |  |  |  |

## Dallas-Plano-Irving MD AA

The distribution of loans among various geographies in the Dallas-Plano-Irving MD AA reflects excellent performance. Excellent performances regarding home mortgage and small business lending support this conclusion.

## Home Mortgage Loans

The geographic distribution of home mortgage loans reflects excellent dispersion throughout the Dallas-Plano-Irving MD AA. Excellent performance in the low- and moderate-income census tracts supports this conclusion. The analysis focused on the bank's loan number percentage in low- and moderate-income census tracts relative to the aggregate data when arriving at this conclusion.

The table below shows the geographic distribution for the Dallas-Plano-Irving MD AA as compared to 2015 ACS Census and aggregate data. The bank generated four loans equating to 33.3 percent by number volume in the assessment area's low-income tracts. This figure exceeds the aggregate data by 28.0 percentage points, reflective of excellent performance. The bank generated five loans equating to 41.7 percent by number volume in the assessment area's moderate-income tracts. This figure also exceeds the aggregate data by 15.4 percentage points, reflective of excellent performance. Consequently, given the ratios relative levels, examiners determined the overall level of lending for home mortgage loans reflects excellent performance.

| Geographic Distribution of Home Mortgage Loans |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Dallas-Plano-Irving M0 AA |  |  |  |  |  |  |

## Small Business Loans

The geographic distribution of small business loans reflects excellent dispersion throughout the Dallas-Plano-Irving MD AA. The analysis focused on the bank's loan number percentage in low- and moderate-income census tracts relative to the $\mathrm{D} \& \mathrm{~B}$ data when arriving at this conclusion.

The table below shows the geographic distribution for the Dallas-Plano-Irving MD AA as compared to 2017 D\&B data. The bank generated three loans equating to 30.0 percent by number volume in the assessment area's low-income tracts. This figure exceeds the D\&B demographic data by 19.4 percentage points, reflective of excellent performance. The bank generated six loans equating to 60.0 percent by number volume in the assessment area's moderate-income tracts. This figure exceeds the $D \& B$ demographic data by 20.9 percentage points, reflective of excellent performance. Consequently, given the ratios relative levels, examiners determined the overall level of lending reflects excellent performance.

| Geographic Distribution of Small Business Loans Dallas-Plano-Irving MD AA |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Tract Income Level | \% of Businesses | \# | \% | \$(000s) | \% |
| Low | 10.6 | 3 | 30.0 | 44 | 3.7 |
| Moderate | 39.1 | 6 | 60.0 | 1,111 | 92.8 |
| Middle | 50.3 | 1 | 10.0 | 42 | 3.5 |
| Upper | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Not Available | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Totals | 100.0 | 10 | 100.0 | 1,197 | 100.0 |
| Source: D\&B Daia (2017): Bank Records (2017). Due to rounding, dotals may not egual 100.0 |  |  |  |  |  |

## Response to Complaints

The bank did not receive any CRA-related complaints since the previous evaluation. Therefore, this factor did not affect the Lending Test rating.

## DISCRIMINATORY OR OTHER ILLEGAL CREDIT PRACTICES REVIEW

Examiners did not identify any evidence of discriminatory or other illegal credit practices inconsistent with helping to meet community credit needs. Therefore, this consideration did not affect the institution's overall CRA rating.

## GLOSSARY

Aggregate Lending: The number of loans originated and purchased by all reporting lenders in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

Area Median Income: The median family income for the MSA, if a person or geography is located in an MSA; or the statewide nonmetropolitan median family income, if a person or geography is located outside an MSA.

Assessment Area: A geographic area delineated by the bank under the requirements of the Community Reinvestment Act.

Census Tract: A small, relatively permanent statistical subdivision of a county or equivalent entity. The primary purpose of census tracts is to provide a stable set of geographic units for the presentation of statistical data. Census tracts generally have a population size between 1,200 and 8,000 people, with an optimum size of 4,000 people. Census tract boundaries generally follow visible and identifiable features, but they may follow nonvisible legal boundaries in some instances. State and county boundaries always are census tract boundaries.

## Combined Statistical Area (CSA): A combination of several adjacent metropolitan statistical

 areas or micropolitan statistical areas or a mix of the two, which are linked by economic ties.Consumer Loan(s): A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, home equity loans, other secured consumer loans, and other unsecured consumer loans.

Core Based Statistical Area (CBSA): The county or counties or equivalent entities associated with at least one core (urbanized area or urban cluster) of at least 10,000 population, plus adjacent counties having a high degree of social and economic integration with the core as measured through commuting ties with the counties associated with the core. Metropolitan and Micropolitan Statistical Areas are the two categories of CBSAs.

Family: Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family houschold may also include non-relatives living with the family. Families are classified by type as either a married-couple family or other family. Other family is further classified into "male householder" (a family with a male householder and no wife present) or "female householder" (a family with a female householder and no husband present).

Family Income: Includes the income of all members of a family that are age 15 and older.

FFIEC-Estimated Income Data: The Federal Financial Institutions Examination Council (FFIEC) issues annual estimates which update median family income from the metropolitan and nonmetropolitan areas. The FFIEC uses American Community Survey data and factors in information from other sources to arrive at an annual estimate that more closely reflects current economic conditions.

Full-Scope Review: A full-scope review is accomplished when examiners complete all applicable interagency examination procedures for an assessment area. Performance under applicable tests is analyzed considering performance context, quantitative factors (for example, geographic distribution, borrower profile, and total number and dollar amount of investments), and qualitative factors (for example, innovativeness, complexity, and responsiveness).

Geography: A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

Home Mortgage Disclosure Act (HIMDA): The statute that requires certain mortgage lenders that do business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applicants; the amount of loan requested; and the disposition of the application (approved, denied, and withdrawn).

Home Mortgage Disclosure Loan Application Register (HMDA LAR): The HMDA LARs record all applications received for residential purchase, refinance, home improvement, and temporary-to-permanent construction loans.

Home Mortgage Loans: Includes home purchase and home improvement loans as defined in the HMDA regulation. This definition also includes multi-family (five or more families) dwelling loans, loans to purchase manufactured homes, and refinancings of home improvement and home purchase loans.

Household: Includes all persons occupying a housing unit. Persons not living in households are classified as living in group quarters. In 100 percent tabulations, the count of households always equals the count of occupied housing units.

Household Income: Includes the income of the householder and all other persons that are age 15 and older in the household, whether related to the householder or not. Because many households are only one person, median household income is usually less than median family income.

Housing Unit: Includes a house, an apartment, a mobile home, a group of rooms, or a single room that is occupied as separate living quarters.

Limited-Scope Review: A limited scope review is accomplished when examiners do not complete all applicable interagency examination procedures for an assessment area. Performance under applicable tests is often analyzed using only quantitative factors (for example, geographic distribution, borrower profile, total number and dollar amount of investments, and branch distribution).

Low-Income: Individual income that is less than 50 percent of the area median income, or a median family income that is less than 50 percent in the case of a geography.

Market Share: The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

Median Income: The median income divides the income distribution into two equal parts, one having incomes above the median and other having incomes below the median.

Metropolitan Division (MD): A county or group of counties within a CBSA that contain(s) an urbanized area with a population of at least 2.5 million. A MD is one or more main/secondary counties representing an employment center or centers, plus adjacent counties associated with the main/secondary county or counties through commuting ties.

Metropolitan Statistical Area (MSA): CBSA associated with at least one urbanized area having a population of at least 50,000 . The MSA comprises the central county or counties or equivalent entities containing the core, plus adjacent outlying counties having a high degree of social and economic integration with the central county or counties as measured through commuting.

Micropolitan Statistical Area: CBSA associated with at least one urbanized area having a population of at least 10,000 , but less than 50,000 .

Middle-Income: Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 and less than 120 percent in the case of a geography.

Moderate-Income: Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 and less than 80 percent in the case of a geography.

Multi-family: Refers to a residential structure that contains five or more units.
Nonmetropolitan Area: All areas outside of metropolitan areas. The definition of nonmetropolitan area is not consistent with the definition of rural areas. Urban and rural classifications cut across the other hierarchies. For example, there is generally urban and rural territory within metropolitan and nonmetropolitan areas.

Owner-Occupied Units: Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

Rated Area: A rated area is a state or multistate metropolitan area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic
branches in two or more states within a multistate metropolitan area, the institution will receive a rating for the multistate metropolitan area.

Rural Area: Territories, populations, and housing units that are not classified as urban.
Small Business Loan: A loan included in "loans to small businesses" as defined in the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of $\$ 1$ million or less and are either secured by nonfarm nonresidential properties or are classified as commercial and industrial loans.

Small Farm Loan: A loan included in "loans to small farms" as defined in the instructions for preparation of the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of $\$ 500,000$ or less and are either secured by farmland, including farm residential and other improvements, or are classified as loans to finance agricultural production and other loans to farmers.

Upper-Income: Individual income that is 120 percent or more of the area median income, or a median family income that is 120 percent or more in the case of a geography.

Urban Area: All territories, populations, and housing units in urbanized areas and in places of 2,500 or more persons outside urbanized areas. More specifically, "urban" consists of territory, persons, and housing units in places of 2,500 or more persons incorporated as cities, villages, boroughs (except in Alaska and New York), and towns (except in the New England states, New York, and Wisconsin).
"Urban" excludes the rural portions of "extended cities"; census designated place of 2,500 or more persons; and other territory, incorporated or unincorporated, including in urbanized areas.

## 悱Cypress Bank

## Branches Opened in the last 2 years

None

Branches Closed in the last 2 years
None

# 中制Cypress Bank 

## Bank Locations

> Main Office
120 S Greer Blvd
Pittsburg, TX 75686
(903) 856-6653

## Hours of Operation

Monday - Thursday
Lobby
9:00-4:00
7:30-6:00

Friday
Lobby Drive-In

7:30-6:00
9:00-5:30
9.00-5.30
7:3
Lobby

Drive-In
Closed 8:00-12:00
> Lone Star Branch
110 N Main
Lone Star, TX 75668
(903) 656-3474

Hours of Operation
Monday - Thursday Friday Saturday

| Lobby | Drive-In | Lobby | Drive-In | Lobby | Drive-In |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $9: 00-4: 00$ | $8: 30-5: 00$ | $9: 00-5: 30$ | $8: 30-5: 30$ | Closed | Closed |

> Commerce Branch
1702 Live Oak
Commerce, TX 75429
(903) 886-7425

Hours of Operation

| Monday - Thursday |  | Friday |  |  | Saturday |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lobby | Drive-In | Lobby | Drive-In | Lobby | Drive-In |  |
| $9: 00-4: 00$ | $8: 00-6: 00$ | $9: 00-5: 30$ | $8: 00-6: 00$ | Closed | $8: 00-12: 00$ |  |

# 中蚝Cypress Bank 

## Bank Locations

> Mt. Pleasant - North
801 N Jefferson Ave.
Mt. Pleasant, TX 75455
(903) 572-9856

Hours of Operation

Monday - Thursday
Drive-In (only)
8:00-4:00

Saturday
Drive-In (only)
Closed
> Mt. Pleasant - South
1312 S Jefferson Ave.
Mt. Pleasant, TX 75455
(903) 572-9856

## Hours of Operation

| Monday - Thursday |  | Friday |  | Saturday |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Lobby | Drive-In | Lobby | Drive-In | Lobby | Drive-In |
| $9: 00-5: 00$ | $8: 00-6: 00$ | $9: 00-5: 30$ | $8: 00-6: 00$ | Closed | $8: 00-12: 00$ |

# 非Cypress Bank 

## Deposit Products

## Checking

## Easy Checking - Personal

Minimum balance to open an account
You must deposit $\$ 50.00$ to open this account.
Minimum balance to avoid imposition of fees
There are no minimum balance requirements.
Monthly maintenance fee
A $\$ 10.00$ maintenance fee will be charged each month. Waived if signed up for e-statements or are age 62 or older
Rate information
This is a non-interest-bearing account.

## NOW Checking Account - Personal

## Rate information

Your interest rate and annual percentage yield may change.

## Frequency of rate changes

We may change the interest rate on your account at any time.

## Determination of rate

At our discretion, we may change the interest rate on your account.

## Compounding and crediting frequency

Interest will be compounded every month. Interest will be credited to your account every month.

## Minimum balance to open the account

You must deposit $\$ 500.00$ to open this account.
Minimum balance to avoid imposition of fees
A low balance fee of $\$ 15.00$ will be imposed each monthly statement cycle if the average daily balance for the monthly statement cycle falls below $\$ 500.00$. The average daily balance is calculated by adding the principal in the account for each day of the period and dividing that figure by the number of days in the period.
Minimum balance to obtain the annual percentage yield disclosed
You must maintain a minimum balance of $\$ 500.00$ in the account each day to obtain the disclosed annual percentage yield.
Daily balance computation method
We use the daily balance method to calculate the interest on your account. This method applies a daily periodic rate to the principal in the account each day.
Accrual of interest on noncash deposits
Interest begins to accrue no later than the business day we receive credit for the deposit of noncash items (for example, checks).

## Super NOW Checking Account - Personal

## Rate Information

Your interest rate and annual percentage yield may change.

## Frequency of rate changes

We may change the interest rate on your account at any time.

## Determination of rate

At our discretion, we may change the interest rate on your account.

## Compounding and crediting frequency

Interest will be compounded every month. Interest will be credited to your account every month.
Minimum balance to open the account
You must deposit $\$ 2,500.00$ to open this account.

## Minimum balance to avoid imposition of fees

A low balance fee of $\$ 15.00$ will be imposed each monthly statement cycle if the average daily balance for the monthly statement cycle if the average daily balance for the monthly statement cycle falls below $\$ 2,500.00$. The average daily balance is calculated by adding the principal in the account for each day of the period and dividing that figure by the number of days in the period.

Minimum balance to obtain the annual percentage yield disclosed
You must maintain a minimum balance of $\$ 500.00$ in the account each day to obtain the disclosed annual percentage yield.
Daily balance computation method
We use the daily balance method to calculate the interest on your account. This method applies a daily periodic rate to the principal in the account each day.

## Accrual of interest on noncash deposits

Interest begins to accrue no later than the business day we receive credit for the deposit of noncash items (for example, checks).

## Savings

## Money Market Account - Personal

## Rate information

Your interest rate and accrual percentage yield may change.

## Frequency of rate change

We may change the interest rate on your account at any time.

## Determination of rate

At our discretion, we may change the interest rate on your account.

## Compounding and crediting frequency

Interest will be compounded every month. Interest will be credited to your account every month.

## Minimum balance to open the account

You must deposit $\$ 2,500.00$ to open the account.

## Minimum balance to avoid imposition of fees

A low balance fee of $\$ 15.00$ will be imposed each monthly statement cycle if the average daily balance for the monthly statement cycle falls below $\$ 2,500.00$. The average daily balance is calculated by adding the principal in the account for each day of the period and dividing that figure by the number of days in the period.
Minimum balance to obtain the annual percentage yield disclosed
You must maintain a minimum balance of $\$ 500.00$ in the account each day to obtain the disclosed annual percentage yield.

## Daily balance computation method

We use the daily balance method to calculate the interest on your account. This method applies a daily periodic rate to the principal in the account each day.

## Accrual of interest on noncash deposits

Interest begins to accrue no later than the business day we receive credit for the deposit of noncash items (for example, checks).

## Fees

An excess withdrawal fee of $\$ 3.00$ will be charged for each debit transaction in excess of 6 (six) during a calendar month.

## Statement Savings Account - Personal

## Rate Information

Your interest rate and annual percentage yield may change.

## Frequency of rate changes

We may change the interest rate on your account at any time.

## Determination of rate

At our discretion, we may change the interest rate on your account.

## Compounding and crediting frequency

Interest will be compounded every quarter. Interest will be credited to your account every quarter.

## Minimum balance to open the account

You must deposit $\$ 100.00$ to open this account.
Minimum balance to obtain the annual percentage yield disclosed
You must maintain a minimum balance of $\$ 50.00$ in the account each day to obtain the disclosed annual percentage yield.

## Minimum balance to avoid imposition of fees

A low balance fee of $\$ 3.00$ will be imposed every month if the balance if the balance in the account falls below $\$ 50.00$ any day of the month.

## Daily balance computation method

We use the daily balance method to calculate the interest on your account. This method applies a daily periodic rate to the principal in the account each day.

## Accrual of interest on noncash deposits

Interest begins to accrue no later than the business day we receive credit for the deposit of noncash items (for example, checks).

Fees
An excess withdrawal fee of $\$ 2.00$ will be charged for each debit transaction in excess of 3 (three) during a calendar month.

## Health Savings Account (HSA)

-Minimum deposit to open account - \$50.00
-Monthly service charge of $\$ 2.00$
-Interest will be compounded and credited to your account every month.
-No setup or annual maintenance fee

CDs

## Individual Retirement Accounts (IRAs)

- Traditional IRAs
- Roth IRAs


# 制Cypress Bank 

## Loan Products

Listed below are the types of loans which Cypress Bank originates. The kind of credit we can make available are limited by law and government regulations. Some of these regulations operate by tying the volume of lending in certain categories to types of deposits we have and other variables. Since these can change from time to time, we may be temporarily "out of the market" for certain types of loans at certain times. Every financial institution must, as a matter of law and good practice, maintain a mix of different types of loans and investments and regulations discourage undue concentration of loans by geographic area or collateral types. For these reasons, this institution may have plans to devote its funds to many different kinds of loans and this can result in certain types of credit being unavailable at a given time.
> Mortgage Loans

- Uninsured, with the maximum loan being $80 \%$ of fair market value of property or selling price, whichever is lower
- Privately insured mortgages with the maximum loan amount being $95 \%$ of fair market value of property or selling price, whichever is lower
- Construction financing for both residential and non-residential properties
- Mortgages on commercial properties
- Secondary market loans including conventional
- Land loans
- Home equipping and home improvement loans
- Loans on unimproved building sites for 1-4 family dwellings
- Loans on improved building lots
- Home Equity loans
> Secured Loans
- Automobile loans
- Boat loans
- Agricultural loans
- Deposit secured loans
- Commercial purpose loans
> Personal Loans


# 悱Cypress Bank 

Electronic Banking

- Website: www.cypressbanktx.com
- Internet Banking
- CheckFree (Bill Pay)
- Mobile Banking
- Zelle
- Person to person transfers


## SCHEDULE OF FEES

The following fees and transaction limitations, if applicable, may be assessed against or apply to your account.

| SERVICE | FEE |
| :---: | :---: |
| Replace Lost or Damaged Debit Card | \$10 |
| Temporary Checks (excludes account opening) | 3/\$1 |
| Cashier's Checks | \$3 |
| Deposited Checks (and other items) Returned Unpaid | \$10 |
| Non-Sufficient Funds/Overdraft Paid Fee (NSF/OD) Per Paid Item* | \$29 |
| Return Item Fee | \$29 |
| Account Research and Balancing Assistance | \$25/hr (minimum 1 hr .) |
| Account Research Additional Charge | \$0.25/page |
| Stop Payments | \$29 |
| Photocopies | \$0.25 |
| Account Activity Printout | \$2 |
| Account Closed Within 90 Days of Opening | \$25 |
| Bill Pay Fee | No Charge |
| Legal Processes (Levies, Freezes, Garnishments, Other) | \$75 |
| Outgoing Fax |  |
| 1st Sheet | \$5 |
| Each Additional Sheet | \$3 |
| Wire Transfers |  |
| Outgoing Domestic | \$20 |
| Outgoing International | \$45 |
| Incoming Wires | \$5 |
| Collection Fees |  |
| Domestic | \$10 |
| International | \$30 |
| Canadian Check Processing |  |
| 1st Item | \$21 |
| Each Additional Item | \$6 |
| Returned Mail Fee |  |
| 1st Item | No Charge |
| Each Additional Item if not updated within 30 days | \$5 |
| Account Transfer Fee |  |
| Through Online Banking | No Charge |
| Phone Request with Employee (fee waived if customer is > 62 years of age) | \$3 |
| Safe Deposit Boxes** |  |
| $3 \times 5$ | \$15 |
| $3 \times 10$ | \$25 |
| $5 \times 10$ | \$40 |
| $10 \times 10$ | \$60 |
| Lost Key | \$15 |
| Drilling Fee | Up to \$180, May Vary |
| Account activity may be accessed free of charge through our Online Banking service or Mobiliti. |  |
| *Fee is assessed if the account is overdrawn more than $\$ 10$ by any of the following transactions: payment of checks, electronic funds transfer, other withdrawal requests, payments authorized by you, return of unpaid items deposited by you, the imposition of bank service fees, the deposit of items not treated as "available" under the terms of the Bank's Funds Availability Policy. This limitation does not apply to non-personal accounts. |  |
| **The contents of safe deposit boxes are not insured by Cypress Bank or any government insurance program. <br> Cypress Bank <br> 07/01/2023 |  |

## CYPRESS BANK ATMs

| Address | City | State | Zip | County | ATM Description | Accepts <br> Deposits |
| :--- | :--- | :---: | :---: | :--- | :---: | :---: |
| 120 S. Greer | Pittsburg | TX | 75686 | Camp | Drive-up ATM | No |
| 1702 Live Oak | Commerce | TX | 75429 | Hunt | Drive-up ATM | No |
| 110 N. Main | Lone Star | TX | 75668 | Morris | Walk-up ATM | No |
| 801 N. Jefferson | Mt Pleasant | TX | 75455 | Titus | Drive-up ATM | No |
| 1312 S. Jeffrson | Mt Pleasant | TX | 75455 | Titus | Drive-up ATM | No |

## COMMUNITY INVOLVEMENT

Cypress Bank, its officers and employees, are active in these local organizations and programs:

Camp County Chamber of Commerce<br>Lone Star Chamber of Commerce<br>Commerce Chamber of Commerce<br>Mt. Pleasant Chamber of Commerce<br>Greenville Chamber of Commerce<br>Pittsburg Independent School District<br>Northeast Texas Rural Heritage Museum<br>Camp County Youth Agriculture<br>Camp County Sports Association<br>Rotary Club<br>Lions Club<br>Pittsburg Camp County Library Board<br>Economic Development Committee of Pittsburg<br>Daingerfield Baseball<br>City of Pittsburg Main Street Board<br>Leadership Mt. Pleasant<br>Northeast Texas Community College<br>Texas A \& M University - Commerce<br>Camp County Ambulance Board<br>Commerce Economic Development Corporation<br>Hunt County Alliance of Economic Development<br>Commerce Housing Authority<br>Mt Pleasant Main St Development Committee<br>Federal Home Loan Bank's Special Needs Assistance Program (SNAP)<br>Child Development Center

Cypress Bank, SSB strives to achieve activities that are most beneficial to the entire community. Our involvement with these organizations gives us a better understanding of the needs of the community.












| State Code | County Code | Tract Code | Tract Income Level | Distressed or Underserved Tract | Tract Median Family Income \% | 2020 FFIEC Est.MSA/MD nonMSA/MD Median Family Income | 2020 Est. Tract Median Family Income | 2015 Tract Median Family Income | Tract Population | Tract Minority \% | Minority Population | Owner Occupied Units | 1- to 4Family Units |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 48 | 449 | 9501.00 | Middle | No | 91.38 | \$59,100 | \$54,006 | \$47,702 | 2127 | 40.39 | 859 | 658 | 1005 |
| 48 | 449 | 9502.00 | Middle | No | 104.02 | \$59,100 | \$61,476 | \$54,297 | 2599 | 37.98 | 987 | 783 | 1078 |
| 48 | 449 | 9503.00 | Middle | No | 104.07 | \$59,100 | \$61,505 | \$54,327 | 8608 | 41.65 | 3585 | 1745 | 3118 |
| 48 | 449 | 9504.00 | Upper | No | 125.57 | \$59,100 | \$74,212 | \$65,547 | 5725 | 26.48 | 1516 | 1581 | 2179 |
| 48 | 449 | 9505.00 | Moderate | No | 78.54 | \$59,100 | \$46,417 | \$41,000 | 2596 | 81.70 | 2121 | 497 | 739 |
| 48 | 449 | 9506.00 | Moderate | No | 72.05 | \$59,100 | \$42,582 | \$37,613 | 4629 | 83.11 | 3847 | 600 | 1168 |
| 48 | 449 | 9507.00 | Moderate | No | 71.15 | \$59,100 | \$42,050 | \$37,143 | 1389 | 83.73 | 1163 | 259 | 479 |
| 48 | 449 | 9508.00 | Middle | No | 107.70 | \$59,100 | \$63,651 | \$56,222 | 4880 | 63.01 | 3075 | 965 | 1483 |

* Will automatically be included in the 2021 Distressed or Underserved Tract List

| State Code | County Code | Tract Code | Tract Income Level | Distressed or Underserved Tract | Tract Median Family Income \% | 2020 FFIEC <br> Est.MSA/MD <br> nonMSA/MD Median Family Income | 2020 Est. Tract Median Family Income | 2015 Tract Median Family Income | Tract Population | Tract Minority \% | Minority Population | Owner Occupied Units | 1- to 4Family Units |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 48 | 231 | 9601.00 | Middle | No | 109.16 | \$86,200 | \$94,096 | \$77,670 | 2636 | 31.07 | 819 | 648 | 972 |
| 48 | 231 | 9602.00 | Moderate | No | 75.13 | \$86,200 | \$64,762 | \$53,456 | 2422 | 18.50 | 448 | 672 | 1037 |
| 48 | 231 | 9603.00 | Middle | No | 88.10 | \$86,200 | \$75,942 | \$62,685 | 3862 | 14.24 | 550 | 1225 | 1688 |
| 48 | 231 | 9604.00 | Middle | No | 86.14 | \$86,200 | \$74,253 | \$61,290 | 4970 | 34.39 | 1709 | 1287 | 1860 |
| 48 | 231 | 9605.00 | Low | No | 48.31 | \$86,200 | \$41,643 | \$34,375 | 3735 | 34.14 | 1275 | 745 | 1569 |
| 48 | 231 | 9606.00 | Moderate | No | 63.20 | \$86,200 | \$54,478 | \$44,970 | 4323 | 58.82 | 2543 | 413 | 830 |
| 48 | 231 | 9607.00 | Moderate | No | 73.47 | \$86,200 | \$63,331 | \$52,278 | 5430 | 13.28 | 721 | 1629 | 2276 |
| 48 | 231 | 9608.00 | Low | No | 40.79 | \$86,200 | \$35,161 | \$29,023 | 3294 | 71.46 | 2354 | 645 | 1190 |
| 48 | 231 | 9609.00 | Low | No | 42.28 | \$86,200 | \$36,445 | \$30,088 | 4729 | 52.74 | 2494 | 702 | 1337 |
| 48 | 231 | 9610.00 | Moderate | No | 53.03 | \$86,200 | \$45,712 | \$37,734 | 4475 | 41.12 | 1840 | 820 | 1462 |
| 48 | 231 | 9611.00 | Middle | No | 100.93 | \$86,200 | \$87,002 | \$71,816 | 7122 | 14.08 | 1003 | 1967 | 2799 |
| 48 | 231 | 9612.00 | Middle | No | 93.38 | \$86,200 | \$80,494 | \$66,442 | 5019 | 29.59 | 1485 | 1276 | 1601 |
| 48 | 231 | 9613.00 | Moderate | No | 76.22 | \$86,200 | \$65,702 | \$54,231 | 6793 | 23.17 | 1574 | 1419 | 2183 |
| 48 | 231 | 9614.00 | Middle | No | 112.84 | \$86,200 | \$97,268 | \$80,286 | 8310 | 20.34 | 1690 | 2205 | 2975 |
| 48 | 231 | 9615.01 | Middle | No | 113.67 | \$86,200 | \$97,984 | \$80,882 | 3213 | 7.87 | 253 | 864 | 1234 |
| 48 | 231 | 9615.02 | Middle | No | 100.14 | \$86,200 | \$86,321 | \$71,250 | 4880 | 21.78 | 1063 | 1355 | 1657 |
| 48 | 231 | 9615.03 | Moderate | No | 73.71 | \$86,200 | \$63,538 | \$52,446 | 4494 | 14.73 | 662 | 1041 | 1648 |
| 48 | 231 | 9616.00 | Moderate | No | 60.46 | \$86,200 | \$52,117 | \$43,017 | 5562 | 11.97 | 666 | 1756 | 2912 |
| 48 | 231 | 9617.00 | Middle | No | 80.03 | \$86,200 | \$68,986 | \$56,944 | 2783 | 6.14 | 171 | 855 | 1408 |

* Will automatically be included in the 2021 Distressed or Underserved Tract List

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2020 FFIEC Census Report - Summary Census Demographic Information State: 48 - TEXAS (TX)
County: 063 -CAMP COUNTY

| State Code | County Code | Tract Code | Tract Income Level | Distressed or Underserved Tract | Tract <br> Median Family Income \% | 2020 FFIEC Est.MSAMD nonMSA/MD Median Family Income | 2020 Est. Tract Median Family Income | 2015 Tract Median Family Income | Tract Population | Tract Minority \% | Minority Population | Owner Occupied Units | 1- to 4 Family Units |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 48 | 063 | 9501.01 | Middle | Yes | 86.40 | \$59,100 | \$51,062 | \$45,100 | 3179 | 34.54 | 1098 | 766 | 1518 |
| 48 | 063 | 9501.02 | Middle | Yes | 84.05 | \$59,100 | \$49,674 | \$43,875 | 4365 | 23.96 | 1046 | 1323 | 2212 |
| 48 | 063 | 9502.00 | Moderate | No | 79.42 | \$59,100 | \$46,937 | \$41,458 | 4972 | 64.68 | 3216 | 928 | 1863 |
| 48 | 063 | 9999.99 | Middle | No | 82.18 | \$59,100 | \$48,568 | \$42,900 | 12516 | 42.83 | 5360 | 3017 | 5593 |

*Will automatically be included in the 2021 Distressed or Underserved Tract List

2020 FFIEC Census Report - Summary Census Demographic Information State: 48 - TEXAS (TX)
County: 067 -CASS COUNTY

| State Code | County Code | Tract Code | Tract Income Level | Distressed or Underserved Tract | Tract <br> Median <br> Family Income \% | 2020 FFIEC <br> Est.MSA/MD nonMSA/MD Median Family Income | 2020 Est. Tract Median Family Income | 2015 Tract Median Family Income | Tract Population | Tract Minority \% | Minority Population | Owner Occupied Units | 1- to 4Family Units |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 48 | 067 | 9501.00 | Middle | Yes* | 104.69 | \$59,100 | \$61,872 | \$54,650 | 6838 | 19.49 | 1333 | 2181 | 2995 |
| 48 | 067 | 9502.00 | Moderate | No | 67.85 | \$59,100 | \$40,099 | \$35,417 | 2338 | 25.36 | 593 | 816 | 1491 |
| 48 | 067 | 9503.00 | Middle | Yes* | 83.08 | \$59,100 | \$49,100 | \$43,371 | 2064 | 21.75 | 449 | 413 | 764 |
| 48 | 067 | 9504.00 | Middle | Yes* | 87.72 | \$59,100 | \$51,843 | \$45,789 | 5250 | 35.70 | 1874 | 1389 | 2355 |
| 48 | 067 | 9505.00 | Middle | Yes* | 99.88 | \$59,100 | \$59,029 | \$52,138 | 2695 | 10.50 | 283 | 916 | 1306 |
| 48 | 067 | 9506.00 | Middle | Yes* | 86.46 | \$59,100 | \$51,098 | \$45,131 | 5770 | 20.31 | 1172 | 1844 | 2807 |
| 48 | 067 | 9507.00 | Middle | Yes* | 91.89 | \$59,100 | \$54,307 | \$47,969 | 5373 | 25.80 | 1386 | 1421 | 2416 |

* Will automatically be included in the 2021 Distressed or Underserved Tract List

2020 FFIEC Census Report - Summary Census Demographic Information State: 48 - TEXAS (TX)
County: 159 - FRANKLIN COUNTY

| State Code | County Code | Tract Code | Tract Income Level | Distressed or Underserved Tract | Tract <br> Median Family Income \% | 2020 FFIEC Est.MSAMD nonMSA/MD Median Family Income | 2020 Est. Tract Median Family Income | 2015 Tract Median Family Income | Tract Population | Tract Minority \% | Minority Population | Owner Occupled Units | 1- to 4Family Units |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 48 | 159 | 9501.00 | Upper | No | 124.68 | \$59,100 | \$73,686 | \$65,083 | 5309 | 8.42 | 447 | 1774 | 3209 |
| 48 | 159 | 9502.00 | Middle | No | 88.82 | \$59,100 | \$52,493 | \$46,364 | 2785 | 36.66 | 1021 | 675 | 1192 |
| 48 | 159 | 9503.00 | Moderate | No | 72.54 | \$59,100 | \$42,871 | \$37,868 | 2505 | 26.71 | 669 | 646 | 1295 |
| 48 | 159 | 9999.99 | Middle | No | 109.55 | \$59,100 | \$64,744 | \$57,188 | 10599 | 20.16 | 2137 | 3095 | 5696 |

*Will automatically be included in the 2021 Distressed or Underserved Tract List

County: 119 - DELTA COUNTY

| State Code | County Code | Tract Code | Tract Income Level | Distressed or Underserved Tract | Tract Median Family Income \% | 2020 FFIEC <br> Est.MSAMD <br> nonMSAMD Median Family Income | 2020 Est. Tract Median Family Income | 2015 Tract Median Family Income | Tract Population | Tract Minority \% | Minority Population | Owner Occupled Units | 1- to $4-$ Family Units |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 48 | 119 | 9501.00 | Middle | No | 112.88 | \$59,100 | \$66,712 | \$58,922 | 2969 | 10.95 | 325 | 932 | 1380 |
| 48 | 119 | 9502.00 | Moderate | No | 70.40 | \$59,100 | \$41,606 | \$36,750 | 2254 | 29.06 | 655 | 564 | 1028 |
| 48 | 119 | 9999.99 | Middle | No | 99.92 | \$59,100 | \$59,053 | \$52,157 | 5223 | 18.76 | 980 | 1496 | 2408 |

2020 FFIEC Census Report - Summary Census Demographic Information State: 48 - TEXAS (TX)
County: 459 - UPSHUR COUNTY

| State Code | County Code | Tract Code | Tract Income Level | Distressed or Underserved Tract | Tract <br> Median Family Income \% | 2020 FFIEC Est.MSA/MD nonMSA/MD Median Family Income | 2020 Est. Tract Median Family Income | 2015 Tract Median Family Income | Tract Population | Tract Minority \% | Minority Population | Owner Occupied Units | 1- to 4Family Units |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 48 | 459 | 9501.00 | Middle | No | 101.48 | \$61,900 | \$62,816 | \$57,296 | 8073 | 17.68 | 1427 | 2460 | 3598 |
| 48 | 459 | 9502.00 | Middle | No | 96.41 | \$61,900 | \$59,678 | \$54,433 | 3777 | 20.33 | 768 | 1175 | 1682 |
| 48 | 459 | 9503.00 | Middle | No | 92.58 | \$61,900 | \$57,307 | \$52,270 | 8159 | 16.28 | 1328 | 2228 | 3248 |
| 48 | 459 | 9504.00 | Middle | No | 105.56 | \$61,900 | \$65,342 | \$59,595 | 4319 | 37.12 | 1603 | 935 | 1604 |
| 48 | 459 | 9505.00 | Middle | No | 98.75 | \$61,900 | \$61,126 | \$55,755 | 6114 | 17.40 | 1064 | 1601 | 2516 |
| 48 | 459 | 9506.00 | Middle | No | 114.45 | \$61,900 | \$70,845 | \$64,615 | 4326 | 17.06 | 738 | 1037 | 1660 |
| 48 | 459 | 9507.00 | Middle | No | 116.66 | \$61,900 | \$72,213 | \$65,862 | 5328 | 12.99 | 692 | 1480 | 2073 |

* Will automatically be included in the 2021 Distressed or Underserved Tract List

2020 FFIEC Census Report - Summary Census Demographic Information State: 48 - TEXAS (TX)
County: 499 - WOOD COUNTY

| State Code | County Code | Tract Code | Tract Income Level | Distressed or Underserved Tract | Tract <br> Median Family Income \% | 2020 FFIEC Est.MSA/MD non- MSA/MD Median Family Income | 2020 Est. Tract Median Family Income | 2015 Tract Median Family Income | Tract Population | Tract Minority \% | Minority Population | Owner Occupied Units | 1- to $4-$ <br> Family <br> Units |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 48 | 499 | 9501.00 | Middle | No | 107.76 | \$59,100 | \$63,686 | \$56,250 | 4113 | 11.89 | 489 | 1642 | 2403 |
| 48 | 499 | 9502.00 | Middle | No | 85.12 | \$59,100 | \$50,306 | \$44,432 | 3195 | 27.14 | 867 | 489 | 1010 |
| 48 | 499 | 9503.01 | Upper | No | 127.69 | \$59,100 | \$75,465 | \$66,652 | 3760 | 9.68 | 364 | 1272 | 1745 |
| 48 | 499 | 9503.02 | Middle | No | 109.44 | \$59,100 | \$64,679 | \$57,127 | 5615 | 12.36 | 694 | 2084 | 314 |
| 48 | 499 | 9504.00 | Middle | No | 90.99 | \$59,100 | \$53,775 | \$47,500 | 4643 | 10.60 | 492 | 1352 | 2439 |
| 48 | 499 | 9505.00 | Middle | No | 92.71 | \$59,100 | \$54,792 | \$48,393 | 2606 | 15.54 | 405 | 634 | 1036 |
| 48 | 499 | 9506.01 | Middle | No | 94.05 | \$59,100 | \$55,584 | \$49,094 | 4555 | 28.04 | 1277 | 1164 | 1906 |
| 48 | 499 | 9506.02 | Middle | No | 111.06 | \$59,100 | \$65,636 | \$57,975 | 3820 | 8.51 | 325 | 1514 | 2501 |
| 48 | 499 | 9507.00 | Middle | No | 90.94 | \$59,100 | \$53,746 | \$47,472 | 5531 | 13.34 | 738 | 1556 | 2328 |
| 48 | 499 | 9508.00 | Middle | No | 92.07 | \$59,100 | \$54,413 | \$48,063 | 4874 | 26.98 | 1315 | 1142 | 1999 |

*Will automatically be included in the 2021 Distressed or Underserved Tract List

| State Code | County Code | Tract Code | Tract Income Level | Distressed or Underserved Tract | Tract Median Family Income \% | 2020 FFIEC <br> Est.MSA/MD nonMSA/MD Median Family Income | 2020 Est. Tract Median Family Income | 2015 Tract Median Family Income | Tract Population | Tract Minority \% | Minority Population | Owner Occupied Units | 1- to 4- <br> Family <br> Units |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 48 | 223 | 9501.00 | Middle | No | 111.50 | \$59,100 | \$65,897 | \$58,203 | 2979 | 11.88 | 354 | 977 | 1287 |
| 48 | 223 | 9502.00 | Middle | No | 108.76 | \$59,100 | \$64,277 | \$56,771 | 4520 | 8.94 | 404 | 1405 | 1962 |
| 48 | 223 | 9503.00 | Upper | No | 127.12 | \$59,100 | \$75,128 | \$66,358 | 5511 | 24.06 | 1326 | 1777 | 2218 |
| 48 | 223 | 9504.01 | Middle | No | 81.86 | \$59,100 | \$48,379 | \$42,730 | 4223 | 37.13 | 1568 | 783 | 1461 |
| 48 | 223 | 9504.02 | Middle | No | 110.98 | \$59,100 | \$65,589 | \$57,930 | 3819 | 25.69 | 981 | 881 | 1467 |
| 48 | 223 | 9505.00 | Middle | No | 85.38 | \$59,100 | \$50,460 | \$44,570 | 3023 | 30.23 | 914 | 477 | 886 |
| 48 | 223 | 9506.00 | Middle | No | 84.55 | \$59,100 | \$49,969 | \$44,135 | 4114 | 40.91 | 1683 | 902 | 1473 |
| 48 | 223 | 9507.00 | Middle | No | 92.63 | \$59,100 | \$54,744 | \$48,355 | 4492 | 26.94 | 1210 | 1317 | 1977 |
| 48 | 223 | 9508.00 | Middle | No | 99.79 | \$59,100 | \$58,976 | \$52,091 | 2964 | 22.74 | 674 | 912 | 1340 |

* Will automatically be included in the 2021 Distressed or Underserved Tract List

2020 FFIEC Census Report - Summary Census Demographic Information State: 48 - TEXAS (TX)
County: 343 - MORRIS COUNTY

| State Code | County Code | Tract Code | Tract Income Level | Distressed or Underserved Tract | Tract Median Family Income \% | 2020 FFIEC <br> Est.MSAMD <br> non- <br> MSA/MD <br> Median <br> Family <br> Income | 2020 Est. Tract Median Family Income | 2015 Tract Median Family Income | Tract Population | Tract Minority \% | Minority Population | Owner Occupied Units | 1-to 4 Family Units |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 48 | 343 | 9501.00 | Middle | Yes* | 81.33 | \$59,100 | \$48,066 | \$42,455 | 4265 | 24.13 | 1029 | 1311 | 2273 |
| 48 | 343 | 9502.00 | Middle | Yes* | 94.66 | \$59,100 | \$55,944 | \$49,415 | 5681 | 35.43 | 2013 | 1639 | 2627 |
| 48 | 343 | 9503.00 | Middle | Yes* | 89.60 | \$59,100 | \$52,954 | \$46,771 | 2754 | 47.39 | 1305 | 623 | 1031 |
| 48 | 343 | 9999.99 | Middle | No | 92.68 | \$59,100 | \$54,774 | \$48,378 | 12700 | 34.23 | 4347 | 3573 | 5931 |

* Will automatically be included in the 2021 Distressed or Underserved Tract List


## 2020 FFIEC CENSUS REPORT <br> MAJORITY MINORITY TRACTS

|  | County | Tract | Minority |
| :---: | :---: | :---: | :---: |
| County | Code | Code |  |
| TITUS | 449 | 9505.00 | 81.70 |
| TITUS | 449 | 9506.00 | 83.11 |
| TITUS | 449 | 9507.00 | 83.73 |
| TITUS | 449 | 9508.00 | 63.01 |
| HUNT | 231 | 9605.00 | 58.82 |
| HUNT | 231 | 9608.00 | 71.46 |
| HUNT | 231 | 9609.00 | 52.74 |
| CAMP | 63 | 9502.00 | 64.68 |
| 8 |  |  |  |

## HOME MORTGAGE DISCLOSURE ACT NOTICE

The HMDA data about our residential mortgage lending is available online for review. This data shows geographic distribution of loans and applications; ethnicity, race, sex, age, and income of applicants and borrowers; and information about loan approvals and denials.

This data is available online at the Consumer Financial Protection Bureau's website (www.consumerfinance.gov/hmda).

HMDA data for many other financial institutions are also available at this website.

## CRA Loan to Deposit Ratio

| Year | $\mathbf{3 / 3 1 / 2 0 2 3}$ | $\mathbf{6 / 3 0 / 2 0 2 3}$ | $\mathbf{9 / 3 0 / 2 0 2 3}$ | $\mathbf{1 2 / 3 1 / 2 0 2 3}$ |
| :---: | :---: | :---: | :---: | :---: |
| RATIO | $84.25 \%$ | $84.56 \%$ | $82.96 \%$ | $78.42 \%$ |

## Community Reinvestment Act Notice

Under the Federal Community Reinvestment Act (CRA), the Federal Deposit Insurance Corporation (FDIC) evaluates our record of helping to meet the credit needs of this community consistent with safe and sound operations. The FDIC also takes this record into account when deciding on certain applications submitted by us.

Your involvement is encouraged.
You are entitled to certain information about our operations and our performance under the CRA, including, for example, information about our branches, such as their location and services provided at them; the public section of our most recent CRA Performance Evaluation, prepared by the FDIC; and comments received from the public relating to our performance in helping to meet community credit needs, as well as our responses to those comments. You may review this information today.

At least 30 days before the beginning of each quarter, the FDIC publishes a nationwide list of the banks that are scheduled for CRA examination in that quarter. This list is available from the Regional Director, FDIC, 600 North Pearl Street, Suite 200 Dallas, TX 75201. You may send written comments about our performance in helping to meet community credit needs to:

B Gooding, President<br>Cypress Bank<br>120 South Greer Blvd<br>Pittsburg, TX 75686

and FDIC Regional Director. You may also submit comments electronically through the FDIC's
 considered by the FDIC in evaluating our CRA performance and may be made public.

You may ask to look at any comments received by the FDIC Regional Director. You may also request from the FDIC Regional Director an announcement of our applications covered by the CRA filed with the FDIC. We are an affiliate of Cypress Bancshares, Incorporated, a bank holding company. You may request from the Regional Director, Federal Reserve Bank of Dallas at 2200 N. Pearl Street, Dallas, Texas 75201 an announcement of applications covered by the CRA filed by bank holding companies.

